# TENNESSEE STATE BOARD OF EQUALIZATION BEFORE THE ADMINISTRATIVE JUDGE

IN RE:	Gary W. & Suzy C. Sims	)
	Dist. A01, Block 41L, Parcel A00023	) Shelby County
	Industrial Property	)
	Tax Year 2005	j

#### **INITIAL DECISION AND ORDER**

#### Statement of the Case

The subject property is presently valued as follows:

LAND VALUE	IMPROVEMENT VALUE	TOTAL VALUE	<b>ASSESSMENT</b>
\$284,800	\$1,008,900	\$1,293,700	\$517,480

An appeal has been filed on behalf of the property owner with the State Board of Equalization. The undersigned administrative judge conducted a hearing in this matter on September 20, 2006 in Memphis, Tennessee. In attendance at the hearing were registered agent Jim Schwalls and Shelby County Property Assessor's representative Larry Bankston, TCA.

### FINDINGS OF FACT AND CONCLUSIONS OF LAW

Subject property consists of a 6.96 acre tract improved with a 30,910 square foot manufacturing facility constructed in 1999. Subject property is located at 11415 Gulf Stream in Arlington, Tennessee.

The taxpayer contended that subject property should be valued at \$870,000. In support of this position, three comparable sales were introduced into evidence.

The assessor contended that subject property should be valued at \$1,293,700. In support of this position, the cost and income approaches were introduced into evidence.

The basis of valuation as stated in Tennessee Code Annotated Section 67-5-601(a) is that "[t]he value of all property shall be ascertained from the evidence of its sound, intrinsic and immediate value, for purposes of sale between a willing seller and a willing buyer without consideration of speculative values . . ."

General appraisal principles require that the market, cost and income approaches to value be used whenever possible. Appraisal Institute, *The Appraisal of Real Estate* at 81. (11th ed. 1996). However, certain approaches to value may be more meaningful than others with respect to a specific type of property and such is noted in the correlation of value indicators to determine the final value estimate. The value indicators must be judged in three categories: (1) the amount and reliability of the data collected in each approach; (2)

the inherent strengths and weaknesses of each approach; and (3) the relevance of each approach to the subject of the appraisal. *Id.* at 601-607.

The value to be determined in the present case is market value. A generally accepted definition of market value for ad valorem tax purposes is that it is the most probable price expressed in terms of money that a property would bring if exposed for sale in the open market in an arm's length transaction between a willing seller and a willing buyer, both of whom are knowledgeable concerning all the uses to which it is adapted and for which it is capable of being used. *Id.* at 22.

In view of the definition of market value, the income-producing nature of the subject property and the age of subject property, generally accepted appraising principles would indicate that the market and income approaches have greater relevance and should normally be given greater weight than the cost approach in the correlation of value indicators.

After having reviewed all the evidence in the case, the administrative judge finds that the subject property should be valued at \$1,293,700 as contended by the assessor of property.

Since the taxpayer is appealing from the determination of the Shelby County Board of Equalization, the burden of proof is on the taxpayer. See State Board of Equalization Rule 0600-1-.11(1) and *Big Fork Mining Company v. Tennessee Water Quality Control Board*, 620 S.W.2d 515 (Tenn. App. 1981).

The administrative judge finds that the taxpayer introduced insufficient evidence to establish a prima facie case. Alternatively, the administrative judge finds that if the taxpayer's proof is deemed sufficient to constitute a minimal prima facie case, the assessor introduced sufficient evidence to rebut it.

The administrative judge finds that the taxpayer did not introduce either a cost or income approach. The administrative judge finds that one of the three sales relied on by the taxpayer occurred on December 15, 2005 and must be deemed irrelevant given a January 1, 2005 assessment date. See *Acme Boot Company and Ashland City Industrial Corporation* (Cheatham County - Tax Year 1989) wherein the Assessment Appeals Commission ruled that "[e]vents occurring after [the assessment] date are not relevant unless offered for the limited purpose of showing that assumption reasonably made on or before the assessment date have been borne out by subsequent events." Final Decision and Order at 3. Thus, the taxpayer is effectively relying on just two comparable sales in contending the present appraised value should be reduced by \$423,700. Respectfully, the administrative judge finds two comparable sales do not constitute sufficient evidence to reliably establish subject property's market value. The administrative judge finds that two comparable sales could

have probative value if supplemented with additional proof such as a cost and/or income approach.<sup>1</sup>

## **ORDER**

It is therefore ORDERED that the following value and assessment be adopted for tax year 2005:

# LAND VALUE IMPROVEMENT VALUE TOTAL VALUE ASSESSMENT

\$284,800

\$1,008,900

\$1,293,700

\$517,480

It is FURTHER ORDERED that any applicable hearing costs be assessed pursuant to Tenn. Code Ann. § 67-5-1501(d) and State Board of Equalization Rule 0600-1-.17.

Pursuant to the Uniform Administrative Procedures Act, Tenn. Code Ann. §§ 4-5-301—325, Tenn. Code Ann. § 67-5-1501, and the Rules of Contested Case Procedure of the State Board of Equalization, the parties are advised of the following remedies:

- 1. A party may appeal this decision and order to the Assessment Appeals Commission pursuant to Tenn. Code Ann. § 67-5-1501 and Rule 0600-1-.12 of the Contested Case Procedures of the State Board of Equalization. Tennessee Code Annotated § 67-5-1501(c) provides that an appeal "must be filed within thirty (30) days from the date the initial decision is sent." Rule 0600-1-.12 of the Contested Case Procedures of the State Board of Equalization provides that the appeal be filed with the Executive Secretary of the State Board and that the appeal "identify the allegedly erroneous finding(s) of fact and/or conclusion(s) of law in the initial order"; or
- 2. A party may petition for reconsideration of this decision and order pursuant to Tenn. Code Ann. § 4-5-317 within fifteen (15) days of the entry of the order. The petition for reconsideration must state the specific grounds upon which relief is requested. The filing of a petition for reconsideration is not a prerequisite for seeking administrative or judicial review; or
- 3. A party may petition for a stay of effectiveness of this decision and order pursuant to Tenn. Code Ann. § 4-5-316 within seven (7) days of the entry of the order.

This order does not become final until an official certificate is issued by the Assessment Appeals Commission. Official certificates are normally issued seventy-five (75) days after the entry of the initial decision and order if no party has appealed.

<sup>&</sup>lt;sup>1</sup> The administrative judge finds Mr. Schwalls' reference to the original construction costs were not documented and therefore lack probative value.

ENTERED this 10th day of October, 2006.

MARK J. MINSKY

ADMINISTRATIVE JUDGE

DEPARTMENT OF STATE

ADMINISTRATIVE PROCEDURES DIVISION

c: Mr. Jim Schwalls Tameaka Stanton-Riley, Appeals Manager